Although the production of more buildings is the key to the cituation, relief, in this direction cannot be forced because the problem is eco-

change in conditions permitting a good profit for building operations. Not only would any State or city construction be temporary and of questionable relief, but the resultant sure loss would be thrust upon the

taxpayers, who in turn would have to pass it along to their tenants, thus taking it out of the pockets of the

very people whom it was intended to

Legal means for making the ren

ng it impossible for new lessees ar-

tenses and restores the law as it ex-sted in 1918, which made an ora-louse for a year binding arainst the incorporation lesses who subtets

"The 1919 amendment created a de-cided hardship for tenants during the

ond leases and provided that if no specific agreement was entered into for duration of occupancy of an apart.

ment, it should be deemed to continue through the year as marked by the usual termination of leases. The 1910 amendment made such oral leases its gal and created a tenancy from month to month. This gave the leasers'

end of the year. In a month

that the oral lease was not legal, in end to stop this at once."

ZELAYA'S WILL FILED.

No. 589 West this screet. The v complters live in Nicaraugus.

Billion in Revenue and in Stocks and Wages Are Wiped Out.

William R. Wirst, counsel for the New York Brewers' Association, in a statement to-day pointed to the tremendous investment has estailed by the enforcement of the Ergnteenth Amendment and declated that hetwen 600,000 and 700,000 permone will be Mrown out of employment during this year if the Probibition Law is not repealed. He furnished a mass of stadefice on the siquer business.

"From June 20, 1863, to the same date m 1917, the Government collected in revenue from the inquor industry a total amount of \$4,608,456,150,06," a [d Mr. Hirst. While certain interests arciclamoring wildly for the figid en-terdement of Problemson and have claimored for an arid Nation for years, it is always well to keep in m.nd that the huge revenue derived from liquor must be made up in some other way.

And heavier taxes on the people is the

And heavier taxes on the people is the logical way.

"From June 30, 1896, to the same tatk in 1917 the Government collected in revenue from the brewing industries alone, 31,356,666 cc. In the same period the State of New York collected 370,000,000 from the same inter stated 370,000,000 from the same inter stated an additional tiss,000,000 from the littilers. In 1917 there were 749,418 persons employed in the liquid industry in the 1 nited States exclusive of the number employed in allied trades. The yearly disbursement in wagos to the number employed in allied trades. The yearly disbursement in wagos to the number employed in allied trades. The yearly disbursement in wagos to the number employed in allied trades. The yearly disbursement in wagos to the number employed in allied trades. The yearly disbursement in wagos to the number of many persons in we employed in the industry as there were ployed in the industry as the proposed in the proposed in the daughter of Mrs. I. Sidney for of Mins Helene A. Carre the industry in the large of Mins Helene A. Carre the industry in the large of Mins Helene A. Carre the industry in the large of Mins Helene A. Carre the industry in the large of Mins Helene A. Carre the industry in the large of Mins Helene A. Carre the industry in the large of Mins Helene A. Carre the industry in the large of Mins Helene A. Carre the industry in the large of Mins Helene A. Carre the industry in the large of Mins Helene A. Carre the industry in the large of Mins Helene A. Carre the industry in the large of Mins Helene A. Carre the industry in the large of M are, not as many persons a wellployed in the industry as there were
in 1917, due to Prohibition, it is also
reasonable to assume that the wige
that memoria have been doubt d, due
to the difficult labor candit one.

The most recent cause of manu-

a the liquor industry. Of the pariment to-day and were welcomed in the investments were: Brow-

t thust be remembered that the loss to persons owning vineyards in the State exceeds several milion dollars.

or New York State (next to Califor als.) is one of the greatest wine growing States in the Union.

The brewing industry, and there are about 140 breweries in this State, is perhaps the hardest hit industry by the one-half of one per cent ruling."

BROWNING, KING & CO EMPLOYEES IN LUCK

Manager of Cooper Square Store Announces New Profit Sharing Plan.

It is now Saturday, Jan. 17, but the employees of the Browning, King & Co. store at 16 Cooper Square are still talking of the dinner, dance and entertainment given them at the Hotel Brevoort by S. E. Millington, the store manager. It was a great success, and it lost mone of its p.easure, when the host announced some-

thing new in store management, involving an increase in the emolutionate of the employees.

It is the policy of Browning, King & Co. to pay the managers of their stores in addition to a ralary, a percentage of the profit which each store may make during the year. Mr. Millington announced that during the ear 1920 it was his intenton to distribute this profit among the employees in shares, to be apportioned on the hasis of their present salaries. Mr. Millington feels that no store can be operated 100 per cent. efficiently unless each employee performs to the best of his ability the duties imposed upon him; that the profits according to the store from the efforts of its employees are in a large measure due to the employees themselves. At committee from the employees

A committee from the employees has been appointed whose business it will be to consider and adjust all matters pertaining to the wedare of all. No employee will be discharged unless this committee recommends

Monorary guests at this dinner week Mr. William Hull Browning, President of the company: Mrs. Will-am Hull Browning, and Mr. John Scott Browning, the Treasurer of the

RUDOWSKY CASE REVERSED.

Appellate Division Asks That Conviction be investigated.

A decision yesterday of the Appellate Division reversing the conviction last June of Samuel Rudowsky of No. 414 Georgia Avenue. Brooklyn, on a charge of stealing \$1 150 from the pocket of Max Wagmelater of No. 405 West Bad Street while on a subway train, desired that antements swoops by wages to kringle, afternays for humans bended to snow a computer of the subject of th

"The proof was wholly inadequate to establish defendant's mult," wrote pusite Philbin in the spinon. He declared the prosecution had spiled

HELENE CARRERE OF F. K. BARBOUR

MISS HELEN A

That-Will Attract New

York Society.

ue and 71st Street, is the place, and 'eb. 17 is the time set for the mar-

Delegates to Financial Conference

Which Meets Next Week Guests

of Glass at Luncheon,

WASHINGTON, Jan. 17. - Latin-

American Financial Conference which

'A MUTILATION OF

Contrary to Spirit of the Instrument, ...

For the reason that a majority of Americans cannot repeal the Frontoition Amendment, Augustus Thomas. the playwright, in an interview with the Evening World this morning dedared the Eighteenth Constitutional Amendment to be "contrary to the spirit or our Institutions and a mutiltion of the Constitution,"

"Even if this present generation should give this amenament unan-mous connect the fact that a majority of a succeequent generation cannot

Time and Place Set for Wedding ack of bayonets, but only from a mutiliation of this kind, tending to lestroy its spirit, which is above th-St. James's Church, Madison Ave-Frederick K. Barbour, an event that will sell out society in its full through. The prospective bride in the daughter of Mrs. L. Sidney Car-CALL ON LANSING

Total shows an investments were: Browimpunt the investments were: Browing, \$153.512.000; winemaking, \$2.210ing \$2.200ing \$11,762.000; winemaking \$2.210ing \$2.393.000.

The New York City Hotel investment was \$237.333.000; saloons, \$2.65ing \$235.000.

The New York City Hotel investments on the Pan-American Union
ingliding.

All the Latin American countries
included a hotel investment outside of Were represented, nine Ministers of Pinance being included. Among the speculators who buy house of pushed \$46.263.000 and saloons \$73.

There are in it only rules defining the Government, the departments of the Sizion of officials in the intention, the spirit, and the form of our Government. The Constitution one, and no one seeins to be intelligent on the intention, the spirit, and the form of our Government. The Constitution of the Sizion which requires a vote of threefourths of the States to amend it, in not a law governing the conduct of citizens, but the ground plan of our Government plus a bill of rights.

There are in it only rules defining the Sovernment and the duties of officials of the second of officials of the spirit, and the form of our Government. The Constitution of the States to amend it, in not a law governing the conduct of citizens, but the ground plan of our Government plus a bill of rights.

There are in it only rules defining the Sovernment and the duties of officials of the Sizion of the Sizion of the Sizion who were looked to for citizens, but the ground plan of our government plus a bill of rights.

There are in it only rules defining the Sovernment and the form of the Sizion of the Sizion who were looked to for citizens, but the ground plan of our government of the Sizion who were looked to for citizens, bu law, there has been a departure from the intention, the spirit, and the form and af our Government. The Constitution once, and no one seems to be intelli-

TO BECOME BRIDE 18TH AMENDMENT RENT PROFITEERS IN LINE FOR NEW

Augustus Thomas Declares II Field Opened by Deadlock of Builders and Unconcern of Public Officers,

> Profiteering landlords are planng new raids on tenants.

Investigations by members of the Real Estate Board yesterday show squeeze less oppressive are under that the situation is developing this year will witness worse rent whose home is at the Hotel Ansonis is intricts unless prompt measures are interested in the Legislature by Senting Week in langerous possibilities. Experts say tarted for relief.

The main trouble lies in the per- owners to discerard agreements mad-sistent refusal of speculative buildas connect the fact that a successful to the same as to undertake projects ange it makes it subversive of our reasons and a mutilation our institutions and a mutilation our institutions and a mutilation of the Constitution.

They advance three main reasons a for their insection, all or which are for their insection. rs to undertake projects sufficient in priper rents if the old landlords had volume to supply housing demands, agreed to continue the old rat's for They advance three main reasons a definite period. It reneals the for their insction, all or which are amendment of 1919 invalidating oral "If the Supreme Court, whose mean pers are under outh to defend the constitution of the United States, rates' because bankers are holding constitution of the United States, rates' because bankers are holding time money at 8 per cent and their time money at 8 per cent and their much cash as possible in the liquid does not declare this amendan. In then becomes the mixty of every patriot—not jaundiest by the sophistry that the end justifies he means—to hond the Constitution of the United States where the means—to hond the Constitution of the United States where the means—to hond the Constitution of the United States where the means—to hond the Constitution of the United States where the means—to hond the Constitution of the United States where the means—to hond the Constitution of the United States where the means—to hond the Constitution of the United States where the constitution of the States where the c the United States above the question of the United States above the question of both candidate and party, and yote against the nomination or redection of any man in the National Logislature, or any State Legislature, by the was weakly a party to this inquity.

"The distinguishing thing about the Covernment of the United States."

Which is absolutely necessary, experiments the constitution of projects which through the year as marked by the usual termination of leases. The 121 constitution of fair profit. Second is the strongly maintained high cost of materials. First is the uncertainty of labor, with the impossibility of holding it to contract agreements as well as its contract agreement agreement agreement agreement agreement agreement agreement agreement agreement agreement

overnment of the United States." These conditions threaten another terrifying year for rent payers. Realty commany Government that has leaders and civic workers realize that existed up to this time, is that in all lause government that this lause smust be started long in adlaws governing the conduct of its citizens, every man has a vote and the majority rules.

"Whenever any law governing the conduct of an individual is placed where a majority cannot after the conduct of an individual is placed where a majority cannot after the effective bulwark butween profiter and defensations from

The New York City Hotel investments ontaide of New York hut in New York Satasian 198,250. Hovel investments outside of New York hut in New York Satasian 198,250, and a saloons 174. The New York Satasian 198,250, and a saloons 174. The New York Satasian 198,250, and a saloons 174. The New York Satasian 198, and the Latin American countries of the States of 198, and the Latin American countries of the States of 198, and the Latin American countries of the 198, and the latin New York Satasian 198, and the latin American countries of the 198, and the latin New York Satasian 198, and the latin New Yor

Specifiators, inculoring and Teastart all neem to have the word that they only go as for as they like with that interference from public officers. There is a quiet understanding that they will have a free field so long as they do not permit themselves to be drugged—too prominently into the limiting. Although the production **BUILDING PLANS**

Metropolitan Projects Embrace \$100,000,000 Flats, \$50,-000,000 Dwellings,

Metropolitan builders are starting he new year with more than \$225,-

00,000 projects on hand. All of the projected structures are readed urgently and the unfilled denand has been the main cause of recent big advances in rents. Most a theatre and many unique feature important from the standpoint of the The operation represents \$7,000,000. people is the construction of flats for 0,000 families to cost \$100,000,000. More than this volume has been structional movement organized by clanned, the builders waiting only to H. Burton and the Save New York dwellings throughout the suburbs in- week. volve \$50,000,000.

Conditions in the metropolis reflect he rest of the country as well where

haps one of the most interesting projects is the \$10.000,000 Victory Hal for Pershing Square, that and 42d any time, streets, Park and Lexington Ave-ues, and all around it the sky- at once it craper builders are laving out. Widow and Children of Pormer The will of Jose Santes Zelaya, former resident of Nicaraugua, who died in a York May 18, filed for probate with a few former way of the property of the same of the few former way of the few former of the few f The will of Jose Santos Zelaya, former resident of Nicaraugua, who died to he Surrogate to-day, bequeaths praccally all his estate to his wislow, four aughters and three sons. Two sons ent educated and gave various sums of mey to natural sons and that they we no cloim on the estate. The value the estate is not given.

54th Street ground will be broken next week for a lifteen-story sportment hotel, to cost \$1,250,000, owned by Weymer H. Waitt, the financing by S. W. Straus & Co., who recently bought the Lanard interests in the seventeen-story Hotel Ambassador, which has been started in a neighboring block at Park Avenue and 51st Street, to cost \$10,000,000.

On the southwest corner at 11.11 Avenue and 57th Street the site of the first William C. Whitney man leasee, the property being owned Fifth Avenue itself has achieved tong-sought protection from facto invasion through another great co obtain loans, materials and labor, all committee, which contemplates immediate arreasonable figures before size at reasonable figures before next spring. Construction for business uses calls for \$75,000,000 and small dwellings throughout the suburbs in week. They will cost \$3,000,000 apic covering the west side of the ave-from 37th to 38th Street and southwest corner of 37th Street.

the rest of the country as well where constructional contracts of the past year have involved \$2,000,000,000, 000, oreaking all former high records. Frade authorities estimate demand at \$4,500,000,000. They say the coming year's work is sure to pass \$3,000,000, one which assures an immenserity active and prosperous period for the building industries.

Manhattan alone has \$150,000,000, one than \$2,500,000 Alarge part of the work is projected for m'dtown sites. With a free field for builders, the old skyling they would be considered as \$2,500,000 and \$2,500,000,000 and \$2,500,000 and \$2,500,00 In the Columbus Circle section

Northward along Broadway, ree field for builders, the old skyline block bounded by 55th-56th Streets and Seventh Avenue has been accurate tevels. In the way of the spectacular, per-aps one of the most interesting rojects is the \$10,000,000 Victory Hat

ared by a syndicate for twenty-story offices to represent \$10,000,000, ket Association on the Trinity Phili-the backers including Winchester and Greenwich Street site of the old in New York. They are Carles of 203 West 1043 Street and Horacio Or 203 West 1043 Street and Horacio Orus Stores and Fred T. Ley Company, Liggett Deug Stores and Fred T. Ley Company where 205 West 1815 office. The whole integrated live in Nicaraugua.

Selection of Christ, Scientist, paid \$1,500 000 for old St. Scientist, paid \$1

Advertising Talks No. 2002-J By WILLIAM C. FREEMAN,

511 Fifth Avenue,

NEW YORK CITY I believe people like to know the heads of stores they patronize. I think personality counts in business to-day more than it ever did. If a man has a pleasing personality he gets along much better than the grouch.

The man whose picture is printed here is Robert L. Hatch, head of four storesthree on Broadway, west side, at 30th, 45th and 99th Streets; one in Herald Square, Sixth Avenue at 35th Street. He is known as "HATCH, the Salto-Nut and Chocolate Man," who has multiplied his business by four in 16 years.



Take a good look at Mr. Hatch. The picture is just like him. I want you to know him, and when you call at any of his stores, day or night, you are more than likely to see him, and then walk up and speak to him. You will like him.

He keeps in personal touch with his four stores several times during the day and night, from 8 A. M. until midnight. The stores are operated by two crews of workers, but the owner does not figure on hours-not because he is greedy, but he just likes to work.

Mr. Hatch is very affable. He likes to know his customers. He likes to learn from them first-hand how they like the Salto-Nuts (registered) and Chocolates they buy at

his stores. I say he is affable. He is more than that; he is genuine, able and very deeply interested in pleasing his customers. He is anxious that his trade-mark, shown here, shall represent at all times the very best quality of Salto-Nuts and Chocolates and that whenever it is seen on a box or package customers will say:

"The contents of that box or package are all right. Hatch lends his name only to the best."

At the Herald Square Store, Sixth Avenue at 35th Street, Mr. Hatch serves a delightful Luncheon and Tea from noon until 6 o'clock. At the 99th Street Store he specializes also in a splendid line of Pastry. At all stores customers are served with delicious Sada-Fountain specialties in addition to S-!to-Nuts, Chocolates and Nutted Fruits.

Send for price list. Order by mail or telephone. "Hatch, he pays the Parcel Post" on mail orders, and "Hatch, he delivers free in the

Cit " on telephone orders. Give Greeley 241 a ring. Write Hatch, Herald Square, New York City.

Salto-Nuts-S1.25 to \$3 the Chocolates - \$1 to \$2 the

Horton Says: New York is the Healthiest big city in the World

TEW YORK, with its millions of inhabitants, many of them living under conditions of congestion not to be found in any other city in America, was able to show a health record for 1919 that would do credit to a "Health Resort."

This wonderful record is due to several influences.

Physicians, nurses, settlement workers, neighborhood centers all contribute to spreading the idea that a vigorous body is a necessary adjunct to an active mind. Success depends as much on one as the other.

An essential factor in producing this health record is an adequate supply of safe n ilk.

I have devoted nearly half a century of unbroken service in my efforts to give New York the best milk to be had, and from every quarter I get testimony that New York leads the world in quality, efficiency and character of its milk service.

I say it modestly, but I have played an important part in establishing these standards, and I hope I will be pardoned if I seem too enthusiastic over the result.

To supply our nearly two million customers with good, wholesome, safe milk every day requires an organization that never stors. It requires equipment that cost millions of dollars. It required foresight, it requires watchfulness and care that you will find in no other line of food distribution.

We employ veterinarians that visit every cow from which Sheffield Milk corres. These doctors are always at the service of the producers of Sheffield Milk.

We employ inspectors who visit the farms and through constant contact with the producers spread the gospel of sanitation.

They carry from one farm to another the latest thoughts in farm management, the newest methods in clean milk handling, and by help and suggestion at the source of supply add to the value of your milk when delivered.

Nearly one hundred Sheffield plants are opened every morning in the farming centers to receive milk as soon as it is produced.

The men in these plants accept nothing but milk of Sheffield quality. No trick or manipulation can

make good milk out of bad milk. It must be good at the source. It must be clean, it must come from a healthy cow, it must be rich in cream.

Then comes the last step in insuring Sheffield quality, perfect pasteurization. Your milk must be safe. Eafe beyond guess or chance of any kind.

Clean milk, rich milk, Perfectly Fasteurized. Good Service. There can be nothing better.

Having grown with this business, and surrounded by the splendid men and women in the Sheffield organization, I carry the burden of this institution, I thirk, as easily as I did the cares of that one wagon I operated many years ago.

But when I step, aside, so to speak, and cortemplate the tre-mendous daily task of the Sheffield service (300,000 deliveries before 8.30 a. m.) and observe how smoothly the machine performs, and realize what it means to the thousands of babies depending on Sheffield wagons, I can't l.elp but feel that it represents a job well done. New York has a health record

to be proud of. It was a great privilege as the head of Sheffield Farms to have helped create this

LOTON HORTON, President.

SHEFFIELD FARMS COMPANY

New York

Stern Brothers West 42d St.

Our ANNUAL SALE of FURNITURE

Will Begin Monday, January 19th

Due to the advance arrival of our enormous stocks it has been decided to hold this important event earlier than is customary.

Our assortments-ordered many months ago when prices were way below present day cost-offer you a splendid opportunity to effect

SUBSTANTIAL SAVINGS on

Bed Room Living Room Hall Dining Room Parlor Sun Porch Art and Miscellaneous Furniture

Excellent workmanship, fine finish and worth-while quality characterizes our assemblage of Louis XVI., Chippendale, Colonial and other designs.

Furniture Sections

Fifth Floor